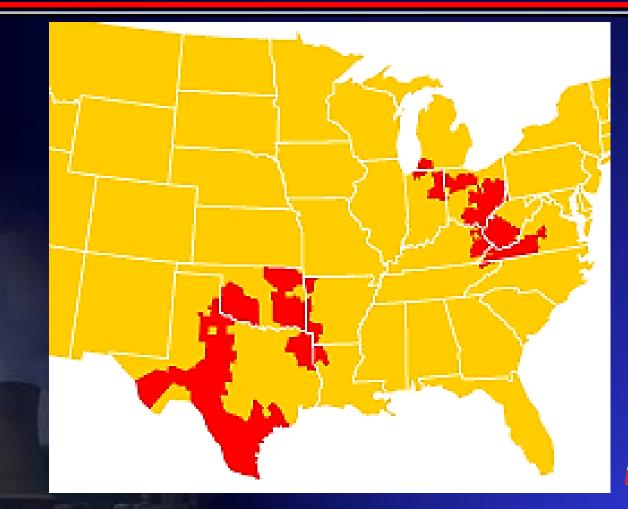
Where to From Here?

Governor's Energy Summit Stonewall Jackson Resort

Charles Patton, President & COO, Appalachian Power December 6, 2011



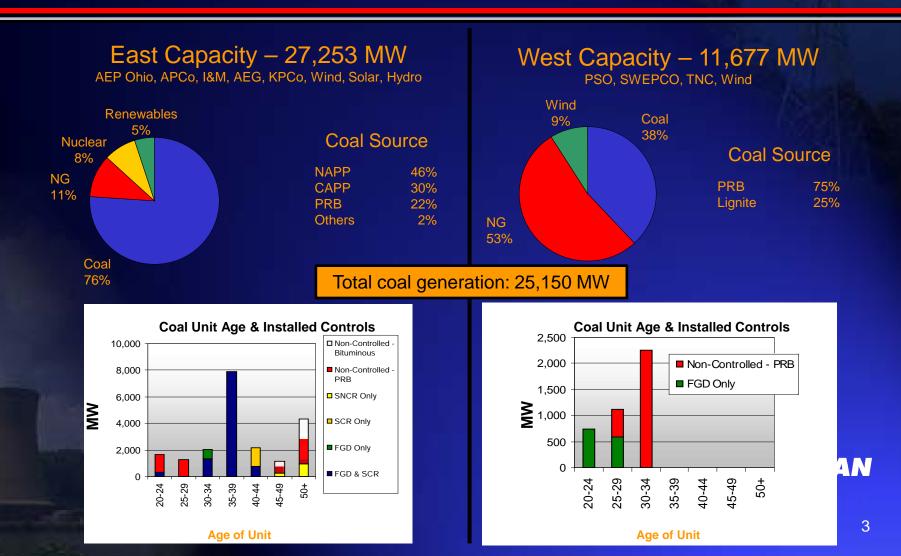
AEP's Footprint



Eastern & Western Territories



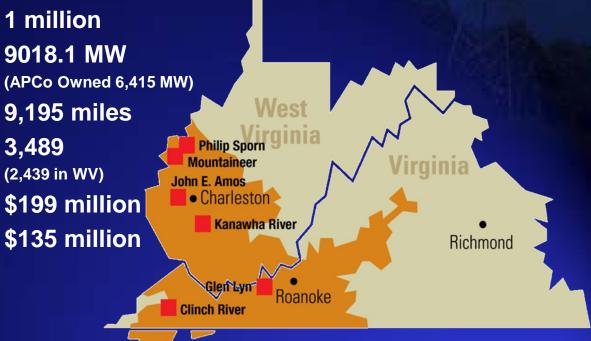
AEP Generation Capacity



Appalachian Power

3,489

- **Total Customers**
- Generation
- **Service Area Size**
- **AEP Employees**
- WV Wages
- WV State & Local Taxes \$135 million





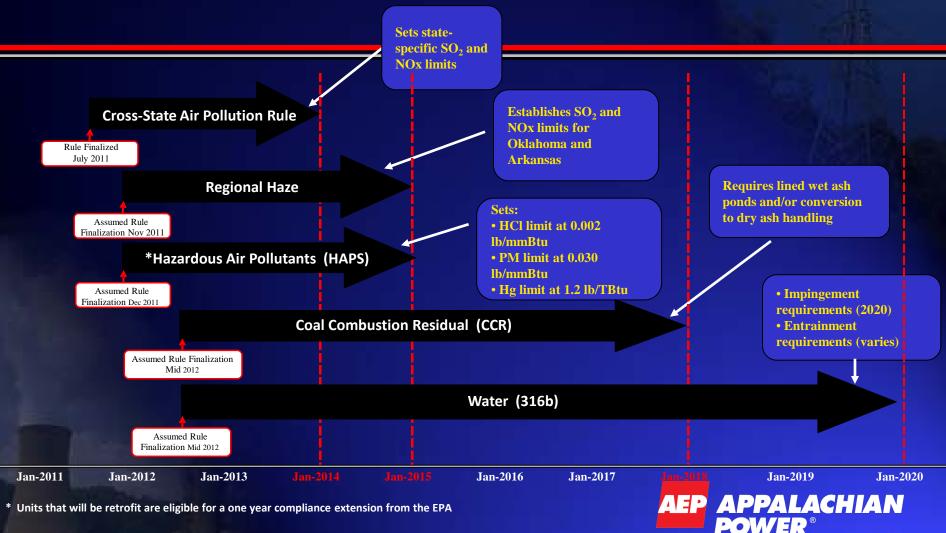
Pressure on Coal-Fired Generation

Environmental regulations
Cheap, abundant natural gas
Rising coal prices

+ Never-ending pressure to provide our service at the lowest possible cost



New & Proposed EPA Rules



Expected Unit Closures



Philip Sporn
1050 MW; Central Appalachian
Mountaineer
1300 MW; Central/Northern/Other
John Amos
2900 MW; Central Appalachian
Kanawha River
400 MW; Central Appalachian
Clinch River
705 MW; Colorado
Glen Lyn
335 MW; Central Appalachian



Expected Unit Closures

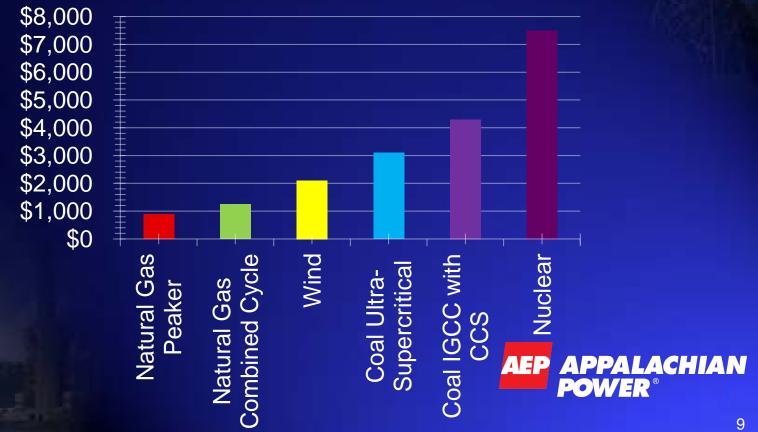


Philip Sporn 1050 MW; Central Appalachian Mountaineer 1300 MW; Central/Northern/Other John Amos 2900 MW; Central Appalachian Kanawha River 400 MW; Central Appalachian Clinch River Conversion to Natural Gas



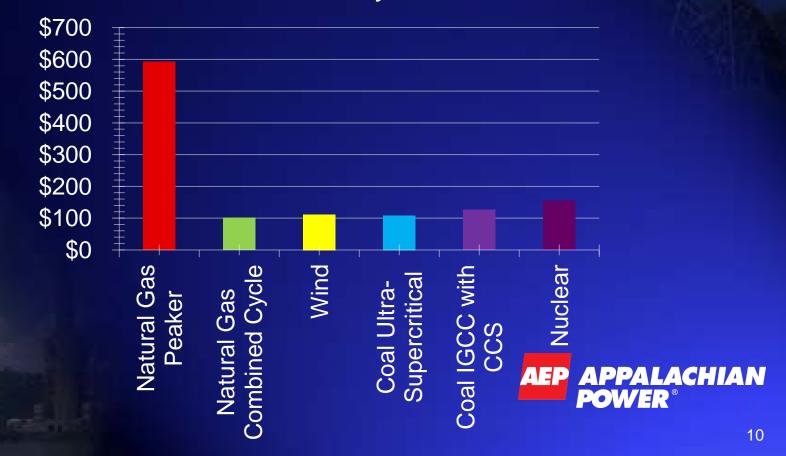
Cost to Build

Installation Cost Per kW

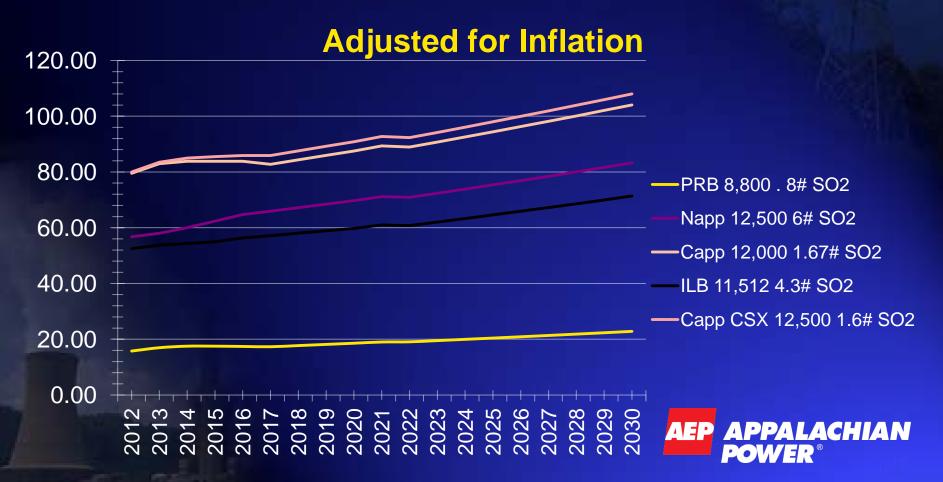


Cost to Operate

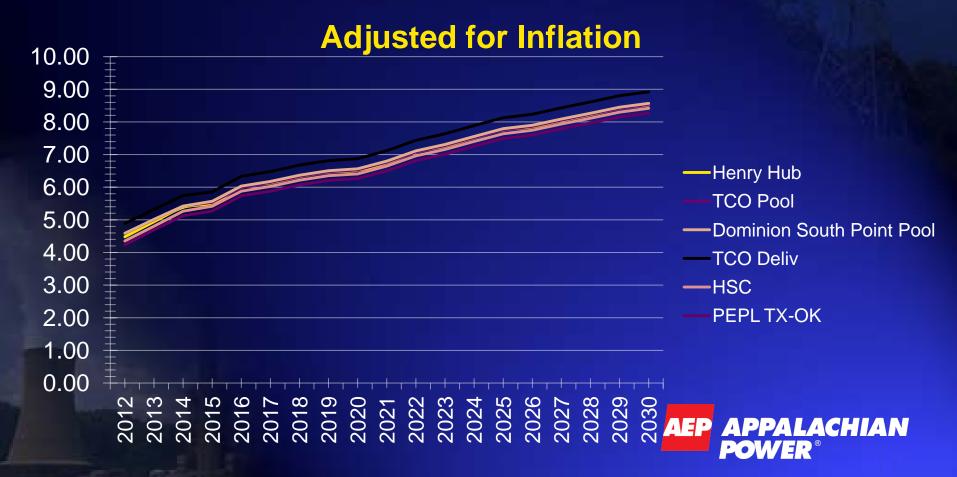
Cost of Electricity Per MWh



Forecasted Coal Prices



Forecasted Gas Prices



Conclusion

- Price of electricity demands leastcost option
- APCo & AEP value coal and will continue with significant burn
- Natural gas is the transition fuel and virtually every new plant will be natural gas



Questions?

www.appalachianpower.com



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