



An **AEP** Company

TAKE CHARGESM

APCo Energy Efficiency Programs

EE/DR Portfolio - 2017



TAKE CHARGE™

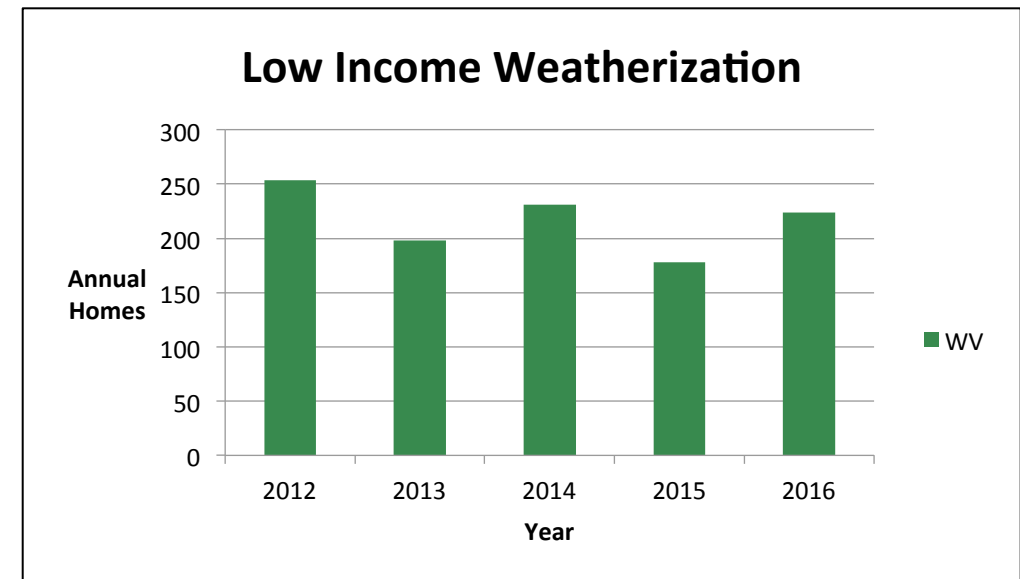
West Virginia

- Low Income Weatherization
- Efficient Products
- HomeSMART
- Appliance Recycling
- Peak Reduction
- ES Manufactured Homes
- C&I Prescriptive
- C&I Custom
- CLIP

Residential Programs

Low Income Weatherization

- 1,085 homes weatherized through 2016 in West Virginia

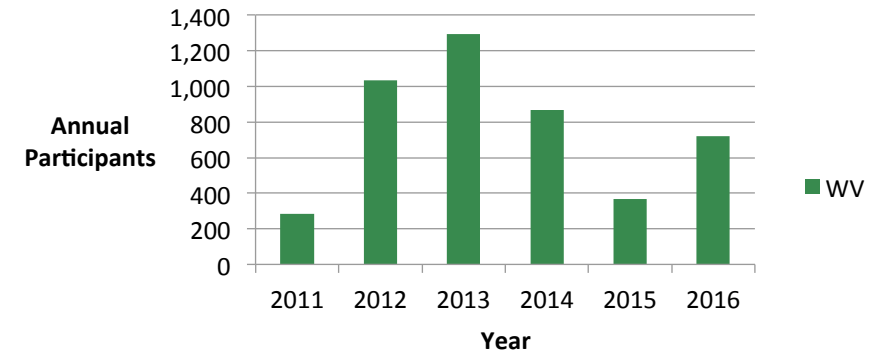


Residential Programs

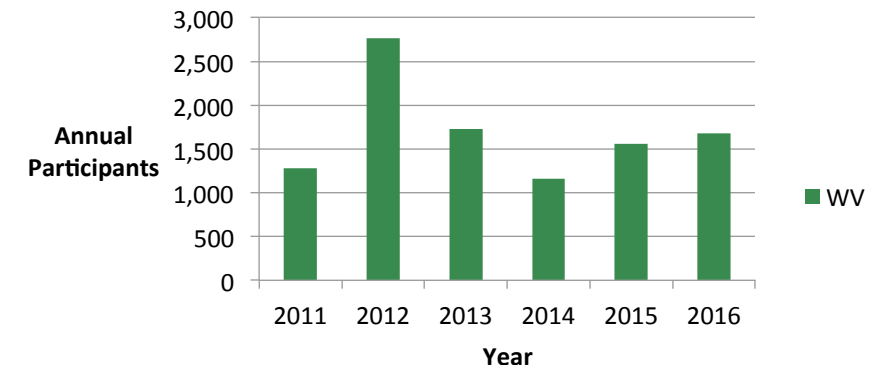
Home Retrofit Programs

- 4,564 online checkups and 10,000 assessments completed through 2016 in West Virginia

Home Retrofit - Online Checkup



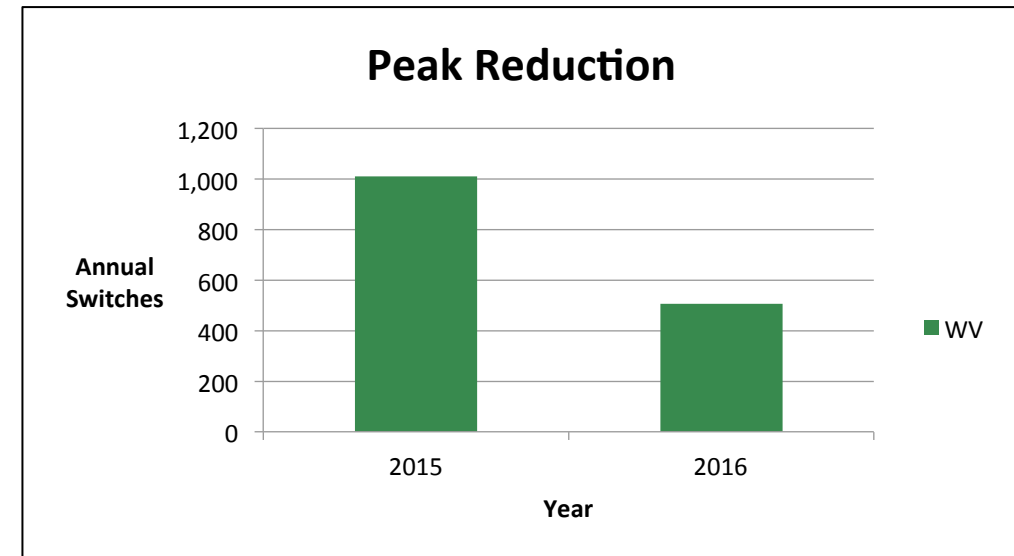
Home Retrofit - Assessments



Residential Programs

Peak Reduction

- 1,519 switches installed through 2016 in West Virginia

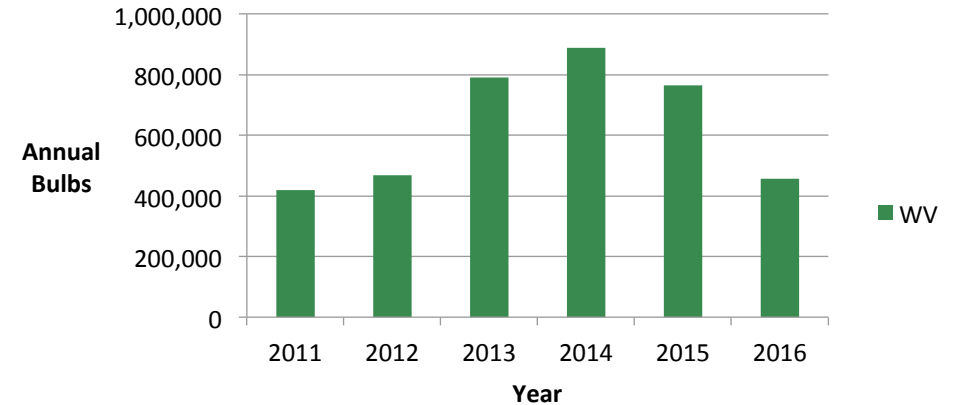


Residential Programs

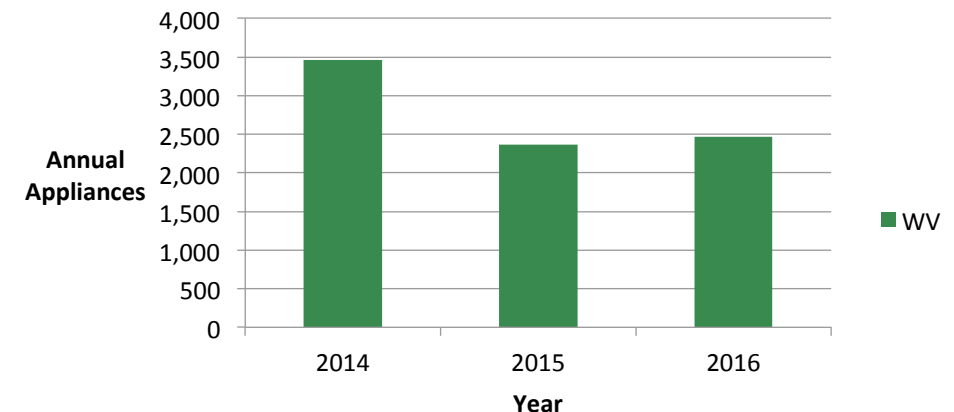
Efficient Products

- 3.9 million bulbs discounted and 8,302 appliances rebated through 2016 in West Virginia

Efficient Products - Bulbs



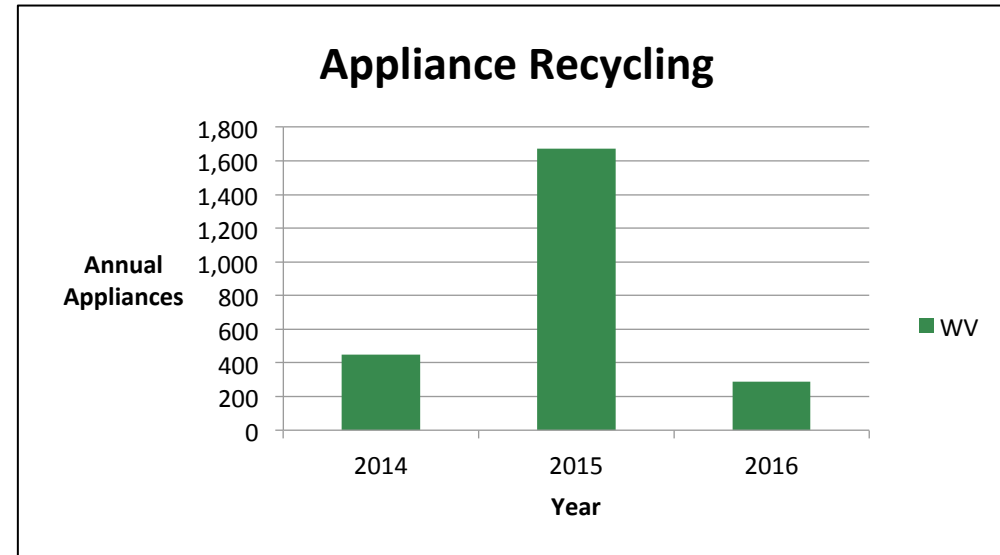
Efficient Products - Appliances



Residential Programs

Appliance Recycling

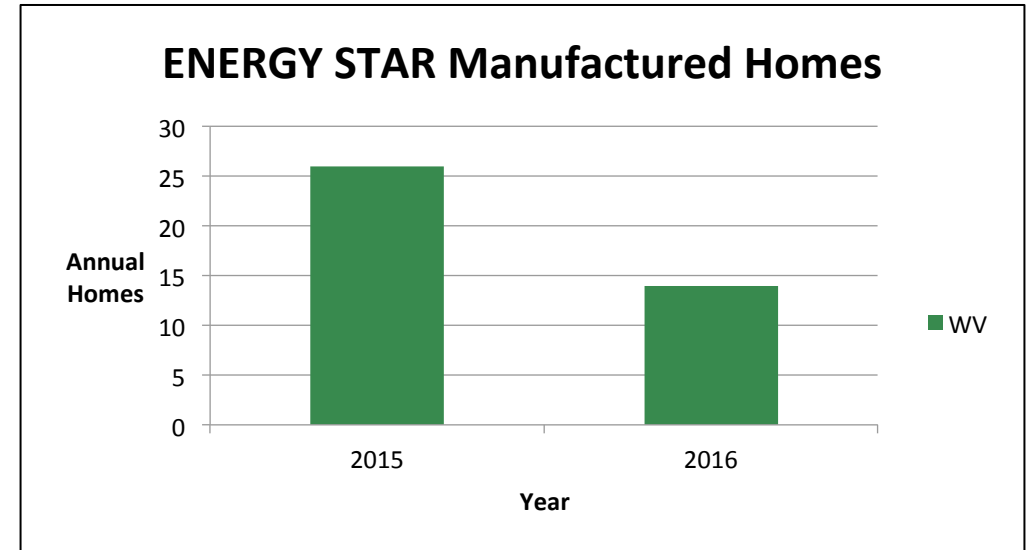
- 2,409 appliances recycled through 2016 in West Virginia



Residential Programs

ENERGY STAR Manufactured Homes

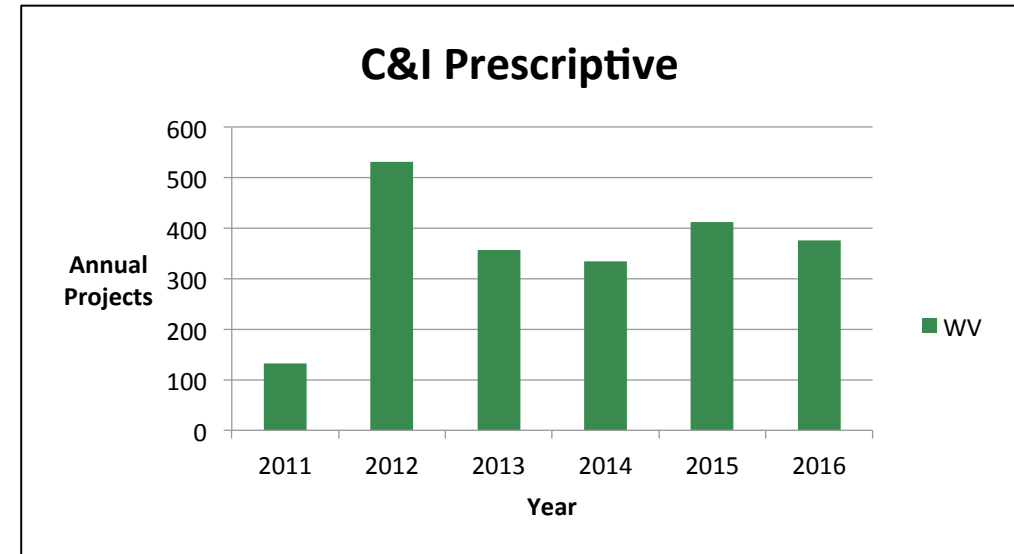
- 40 homes rebated through 2016 in West Virginia



C&I Programs

C&I Prescriptive Program

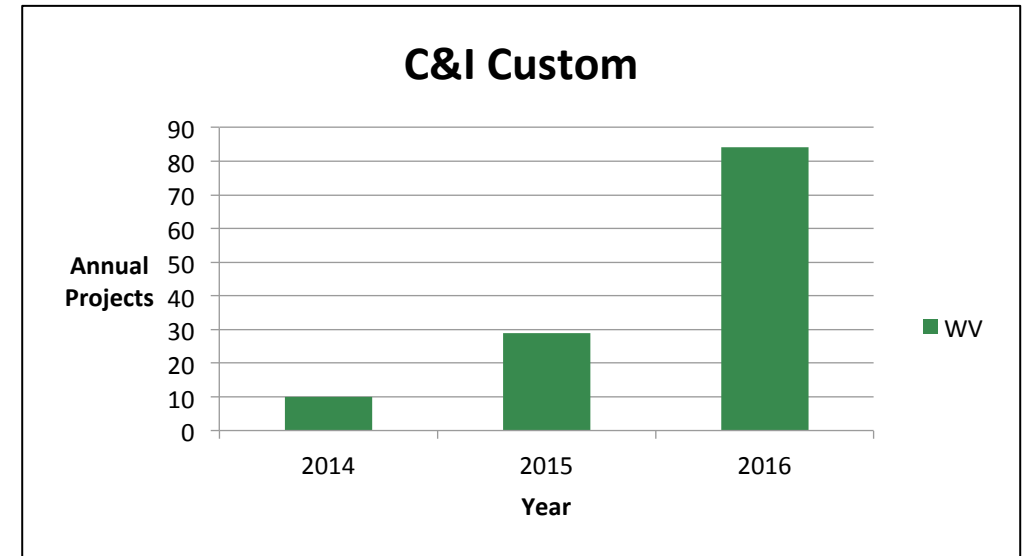
- 2,145 projects rebated through 2016 in West Virginia



C&I Programs

C&I Custom Program

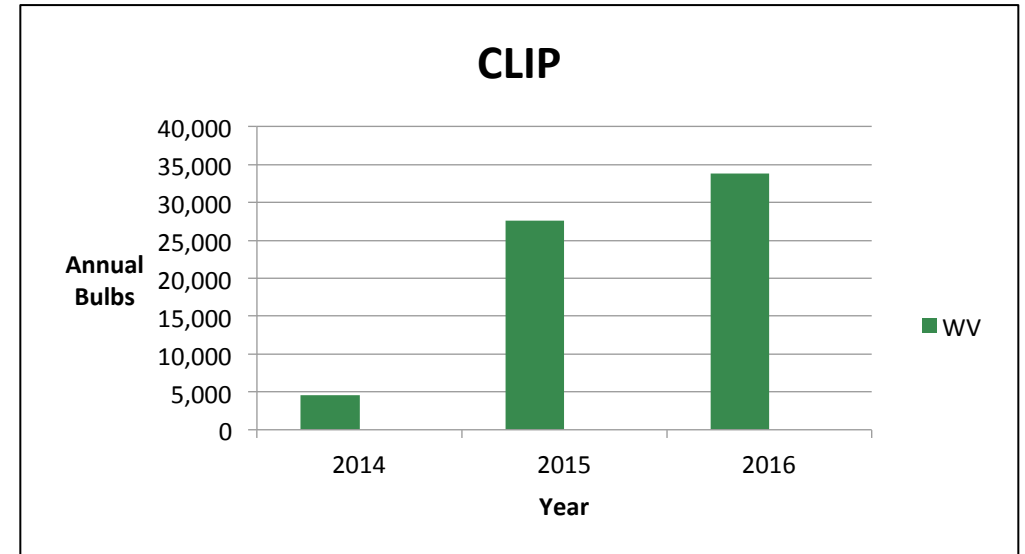
- 123 projects rebated through 2016 in West Virginia



C&I Programs

Commercial Lighting Incentive Program (CLIP)

- 66,000 bulbs rebated through 2016 in West Virginia



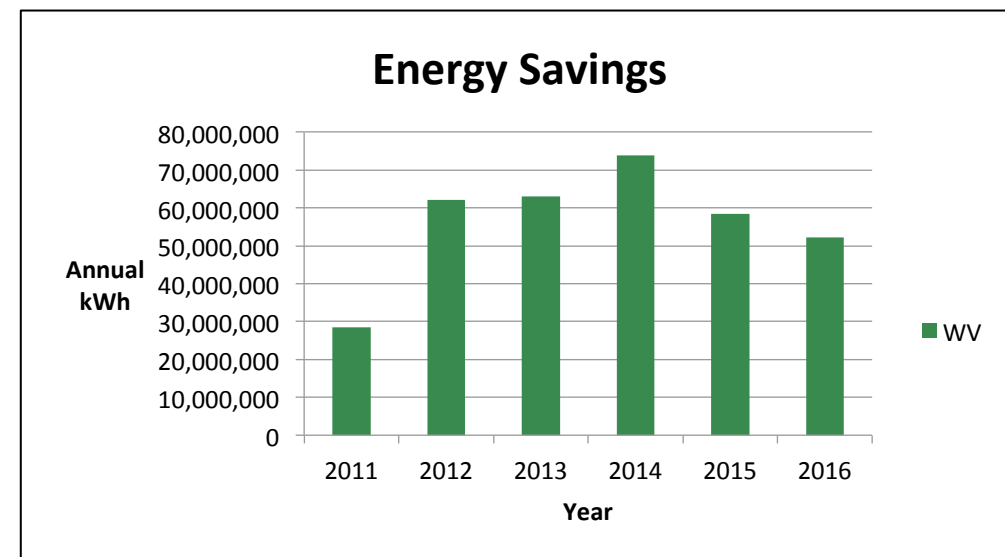
Energy Impact

Annual Energy Savings

- 340 MWh annual savings through 2016 in West Virginia

Lifetime Energy Savings

- 3,880 MWh lifetime savings through 2016 in West Virginia



Looking forward...

West Virginia

- APCo and WPCo recently filed for approval a portfolio of EE/DR programs beginning in 2018. Among other things, the filing includes continuation of existing programs, enhancements to existing programs and proposed new programs.
- The new programs proposed in West Virginia are (1) *Multifamily Direct Install*, (2) *Small Business Direct Install*, (3) *Bring Your Own Thermostat*, and (4) an ongoing *Volt Var Optimization Program*.



EE/DR Portfolio – Future



TAKE CHARGE™

West Virginia

- Low Income Weatherization
- Efficient Products
- eScore *(new)*
- Appliance Recycling
- Peak Reduction
- ES Manufactured Homes
- Multifamily Direct Install *(new)*
- Bring Your Own Thermostat *(new)*
- C&I Prescriptive
- C&I Custom
- Small Business Direct Install *(new)*
- Volt Var Optimization *(continuation)*



TAKE CHARGE™

Contact Us

WV Website: www.takechargewv.com

Tammy Stafford – tcstafford@aep.com



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THANK YOU!